

# 2022 Member Informational Meeting

May 16<sup>th</sup>, 2022

William Lyons, Chairman

Daniel Sovocool, Outside General Counsel

Grant Heinitz, SISF Credit Risk Manager

Jill Dulich, SISF Claims and Operations Manager

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#### **Mission Statement:**

"To provide continuity of workers' compensation benefits to injured workers of insolvent, private self-insured companies at the lowest overall long-term cost, equitably distributed to the self-insurance community."

#### CA Self-Insurance Overview

Entities 527 (including 27 SIG's)

Payroll \$122 billion

Employees 2.3 million

Source: Office of Self-Insurance Plans

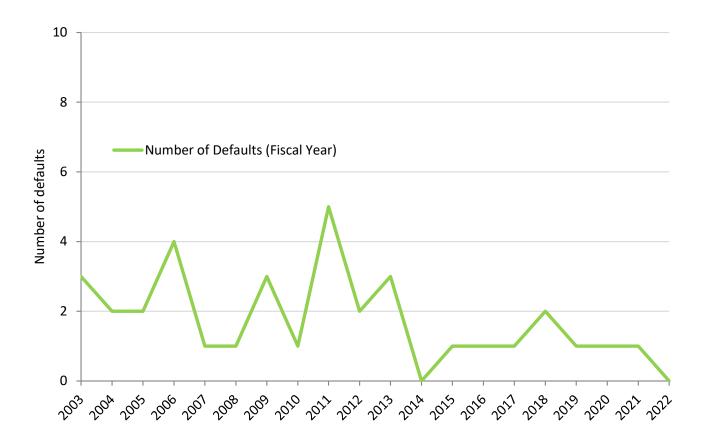
# Estates and Workers' Compensation Claims

		FY2022	FY2021	Δ
Estates	Total	88	88	
	Active	41	43	-2
<b>Claims</b> (as of 3/31/22 and 6	<b>Open</b> 6/30/21)	457	524	-67
Claim Liability (net)	Paid	\$5,769,0521	\$6,939,766	-\$1,170,714
	Open Case Reserves (EFL)	\$25,067,902	\$28,492,652	-\$3,424,750
	IBNR + ULAE	\$21,553,880 \$46,621,782	\$23,990,081 \$52,482,733	-\$2,436,201 <b>-\$5,860,951</b>
SISF total net assets (as of 6/30)		\$685,542,545 <sup>1</sup>	\$703,973,245 <sup>2</sup>	-\$18,430,700
Projected annual co	osts - claims (net of excess)	\$4,266,070	\$5,033,8492	-\$767,779
	- claims admin	\$1,288,509	\$1,547,0552	-\$258,546
	- Total	\$5,554,579	\$6,580,904	-\$1,026,325

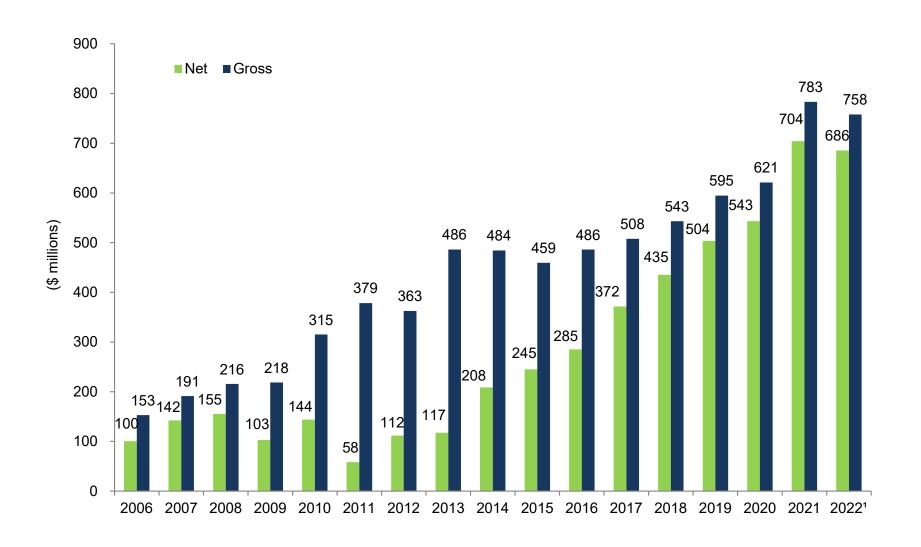
<sup>&</sup>lt;sup>1</sup>6/30/22 Projected

<sup>&</sup>lt;sup>2</sup> Actual

# Default History



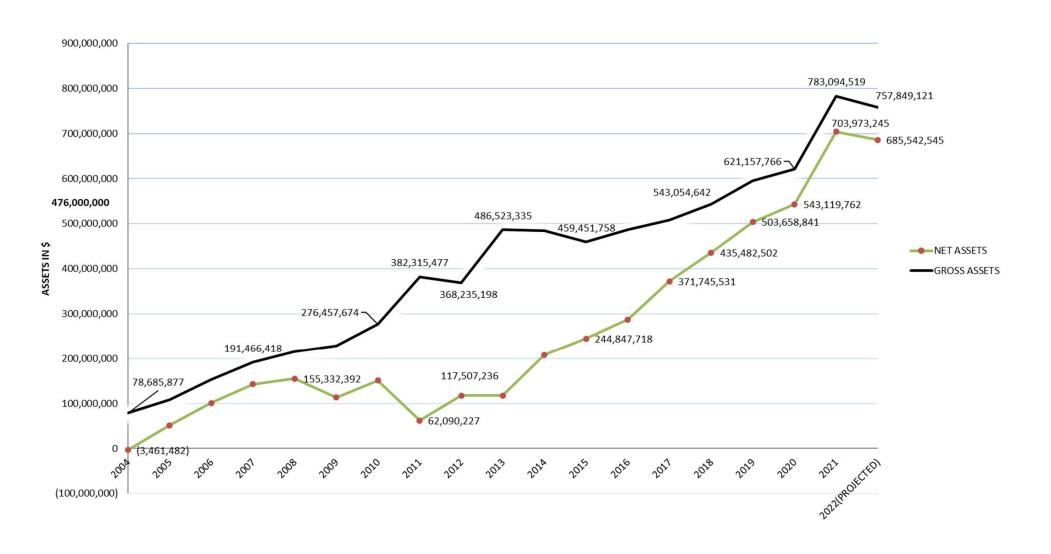
## ASP – Financial Strength



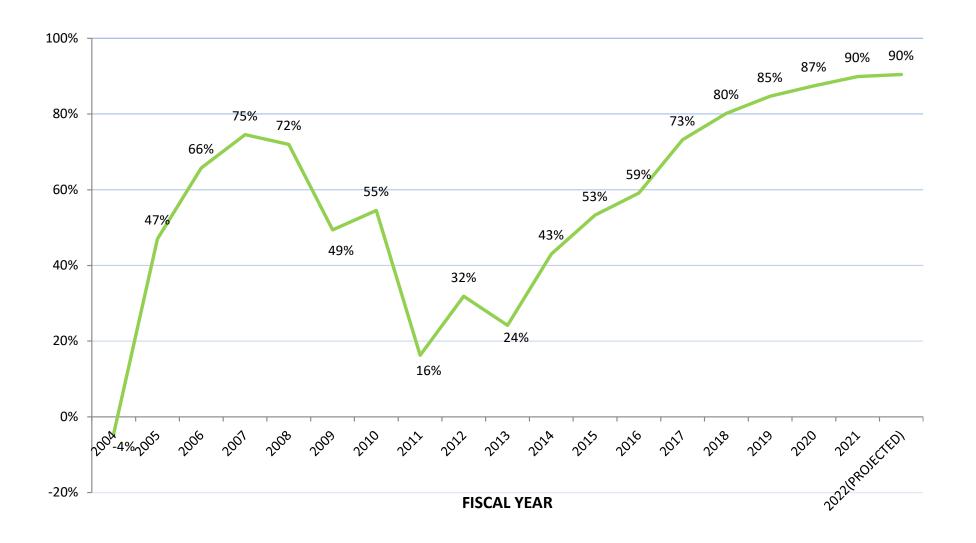
<sup>&</sup>lt;sup>1</sup> 6/30/22 Projection

Source: Audited SISF Financial Statements Jun 30, 2006-2021

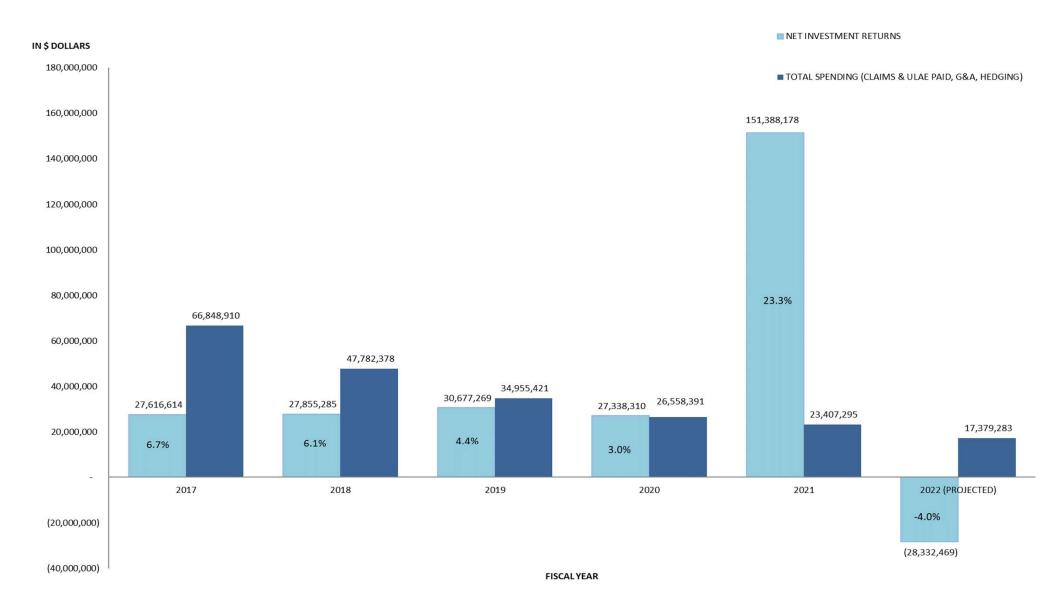
## Net and Gross Assets (ASP inception)



## % Net Assets / Gross Assets (ASP inception)



# Total Spending and Investment Returns



Last six fiscal years

#### Investments

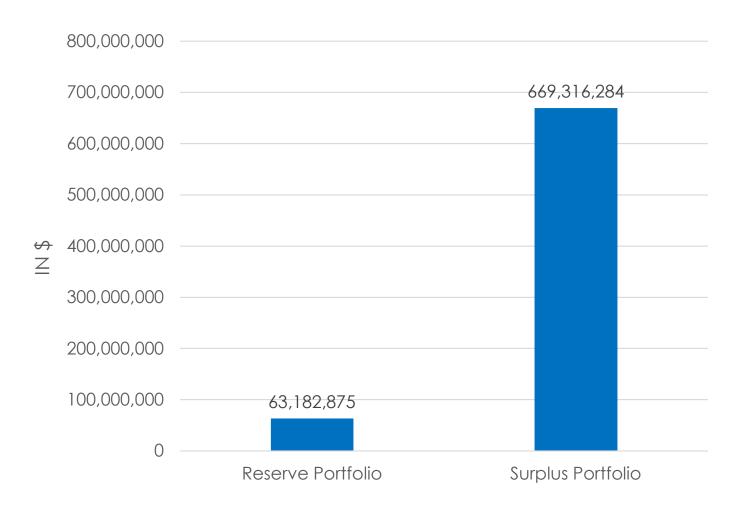
#### **Reserve Portfolio**

The portfolio has a customized approach to optimize return given the duration of the aggregate liabilities which may be dynamic. Determining the reserve designated assets is a function of cash flow needs, economic capital study, assessment strategy, and funds reserved to cover unforeseen needs that may arise. This is determined on a semiannual basis.

#### **Surplus Portfolio**

The Surplus Portfolio represents the assets that are not designated reserve assets. The objective is to generate returns with a focus on growth of capital and maintaining purchasing power.

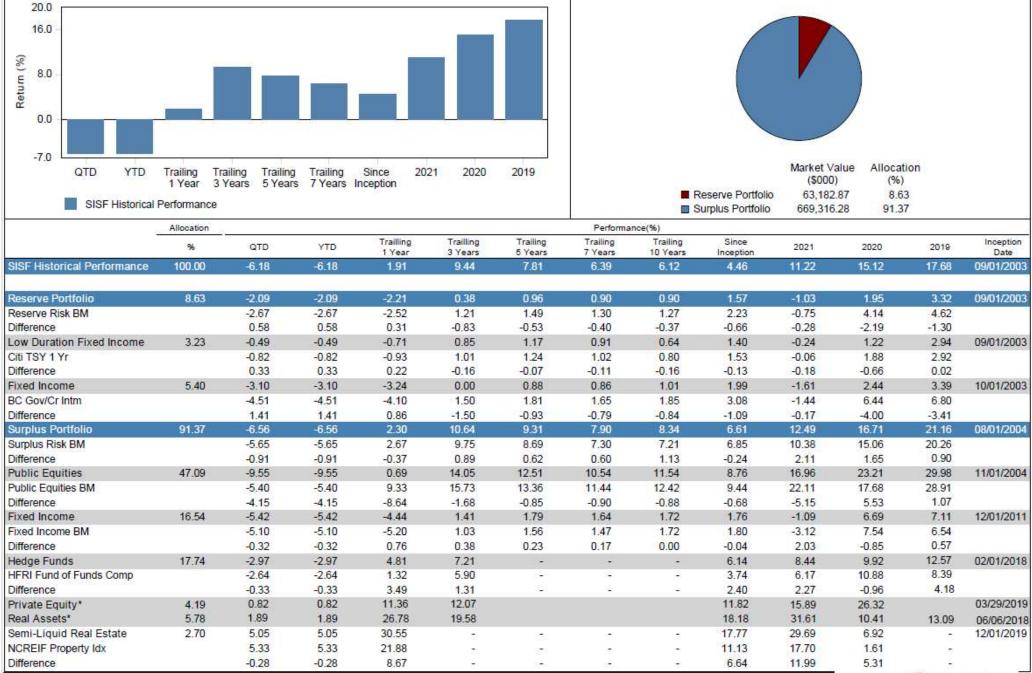
#### Investments



#### Self Insurers Security Fund Executive Summary As of March 31, 2022

March 31, 2022: \$732,499,159

Total Fund Performance



<sup>\*</sup> Returns for Private Equity and Real Assets are IRRs. All other assets are TWR.

Graystone Consulting<sup>sм</sup>

#### SISF Performance Highlights

- Strong results in calendar year 2021: the total SISF portfolio gained 11.22%, driven primarily by gains in public equities, hedge funds, private equity, and real assets.
- In the first quarter of 2022, markets have seen a reversal, with both risk assets (stocks) and defensive assets (bonds) posting negative returns.
- For the trailing one-year period ending 3/31/22, the total SISF portfolio generated a
  positive return of +1.9%.
  - The SISF Reserve portfolio was down -2.2% over the one-year period but outperformed its risk benchmark by 31 basis points.
  - The SISF Surplus portfolio was up +2.3% over the one-year period, trailing its risk benchmark by 37 basis points.
  - Positive contributors to performance over the one-year period include relative results in fixed income and hedge funds as well as strong absolute returns in private equity (11.36%) and real assets (26.78%).

Graystone

#### A business of Morgan Stanley

#### Table 1

	Q2 22	Q3 22	Q4 22	Q4 23
Inflation (CPI)	7.6	6.5	5.1	2.0
Economic Growth (GDP - US)	2.3	2.8	2.0	2.1
Policy Rate (Fed)	1.375	2.125	2.625	3.125
US Treasury – 2 Yr	2.60	2.80	3.00	n/a
US Treasury – 5 Yr	2.60	2.70	2.75	n/a
US Treasury – 10 Yr	2.85	2.90	3.00	n/a
US Treasury – 30 Yr	2.55	2.60	2.60	n/a
Oil Price (Brent/bbl)	110	130	120	n/a

For valuation methodology and risks associated with any recommendation, rating or price target referenced in this research report, please contact the Client Support Team as follows: US/Canada +1 800 303-2495; Hong Kong +852 2848-5999; Latin America +1 718 754-5444 (U.S.); London +44 (0)20-7425-8169; Singapore +65 6834-6860; Sydney +61 (0)2-9770-1505; Tokyo +81 (0)3-6836-9000. Alternatively you may contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY 10036 USA.



#### Economic / Asset Forecast Summary

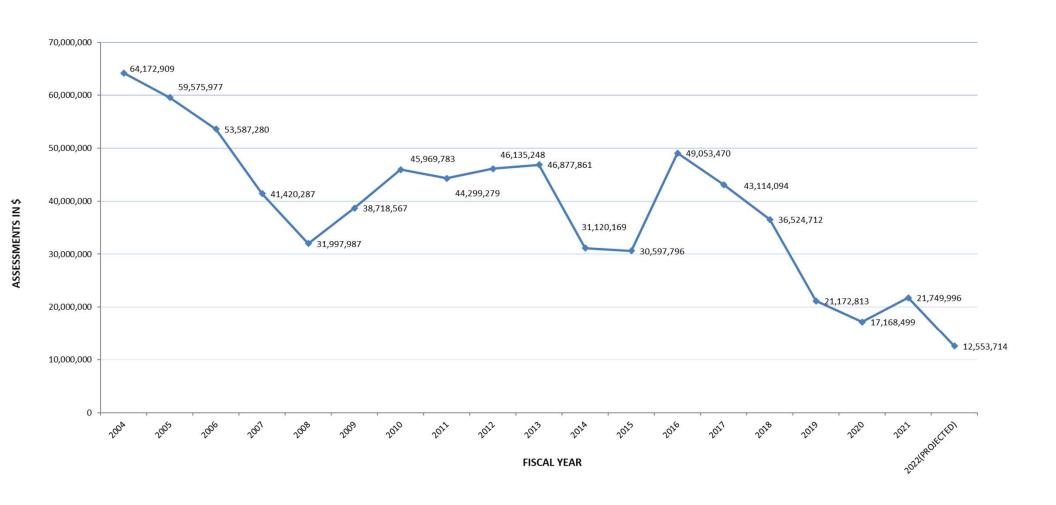
Table 2 Table 3

TUDIC Z						
Base Case Forecasts	Old Q4 2022	New Q2 2023	from Last F'cast			
	Equiti	es				
S&P 500	4,400	3,900	-11%			
MSCI Euro	1,830	1,760	-4%			
Topix	2,200	2,050	-7%			
MSCI EM	1,160	1,060	-9%			
	Rates (	(%)				
UST 10yr	2.60	3.15	55 bps			
	Credit (	bps)				
US IG	110	150	40			
US HY	350	490	140			
Securitized Credit (bps)						
US Agency MBS	30	35	5			
US CMBS AAA	77	125	48			

	Old Forecasts		New Fo	recasts	Change from Last Forecast		
Real GDP (%Y)	2022e	2023e	2022e	2023e	2022e	2023e	
Global	3.2	3.5	2.9	3.5	-0.3	0.0	
U.S.	3.5	2.7	2.6	2.6	-0.9	-0.1	
CPI (%Y)							
Global	7.3	4.2	7.4	4.2	0.1	0.0	
U.S.	6.8	2.4	6.8	2.4	0.0	0.0	

- Based on earnings outlook, the shift in the yield curve, forecasted slowdown in economic growth and higher inflation (Table 1), Morgan Stanley has cut the forecast on public equities (Table 2).
- In addition, we expect a modest slowdown in global and US GDP growth (Table 3).
- We maintain our longer-term inflation forecast (Table 2).
- Lastly, we expect near term volatility to continue in both fixed income and equities, building a base for higher expected returns (10-year forecast).

# Assessments (ASP inception)

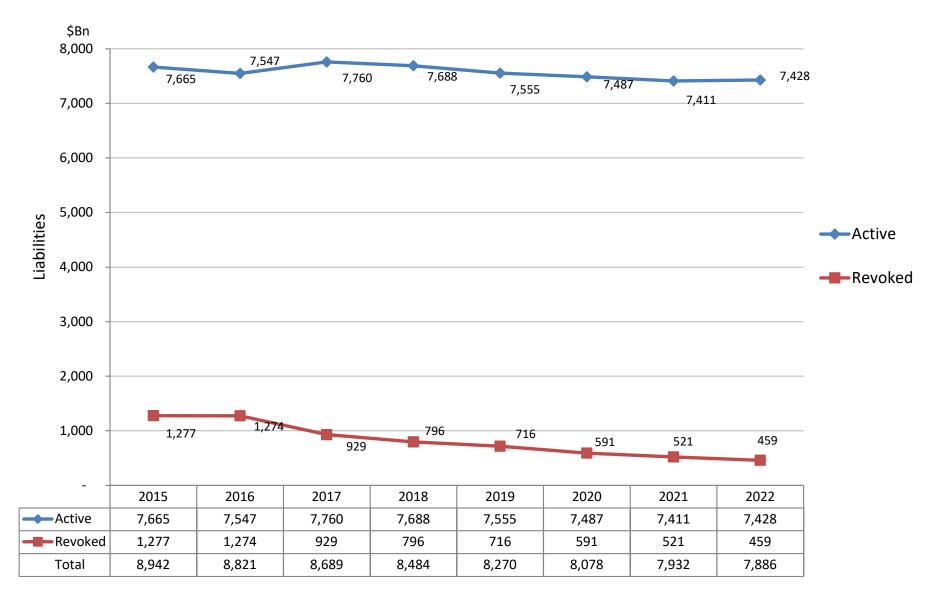


## Members by Status



Last eight fiscal years

# Exposure by Status

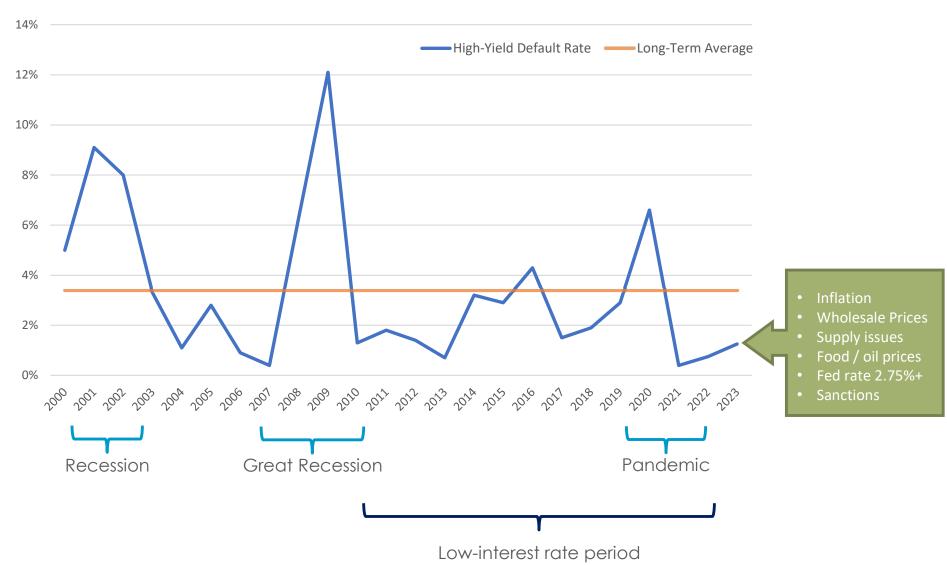


# Grant Heinitz Credit Risk Manager



#### Credit Market

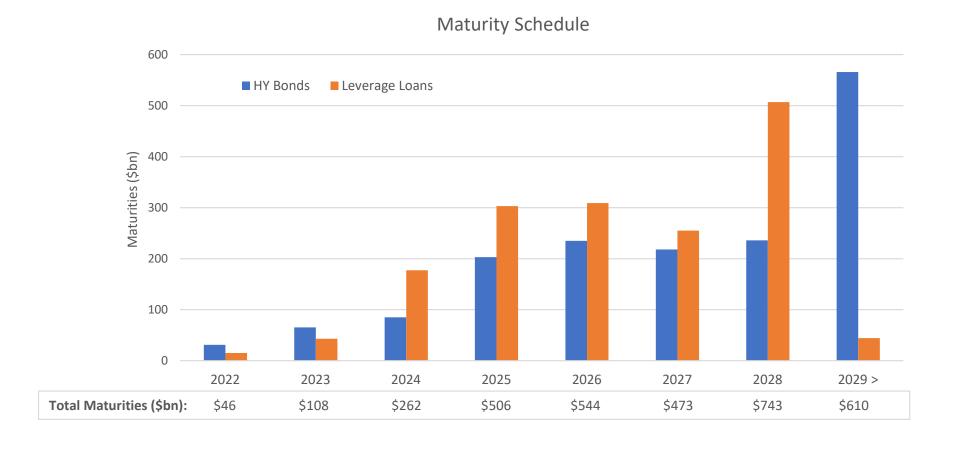
All expansions come to an end. This is often tied to tight US labor markets, inflation (or inflation risk) that produces a restrictive Fed policy stance, and a range of financial and economic imbalances



Source: J.P. Morgan U.S. High-Yield Default Rate

# Credit Market (cont'd)

Several companies have taken advantage of the record low-interest rate environment and refinanced debt, extending maturities.



Majority of companies with maturities in 2024 and onward will hit a crossroads - issuing / refinancing debt in a high-interest rate environment, leading to lower coverage ratios.

Source: J.P. Morgan

# Simplified Admission Requirements

- Expedited OSIP and SISF decision-making on entry into self-insurance
- Credit-based underwriting for new admission
- Credit-based, expedited decision-making for entry into ASP (no waiting period)

	Rat	Rating Equivalency			Deposit	Collateral	Expedited	
Credit level	S&P	Fitch	Moody's	Member Type	retained by SISF	posted with OSIP	decision-making for entry into ASP	
1	AAA	AAA	Aaa		100%	-		
2	AA+	AA+	Aa1		100%	-		
3	AA	AA	Aa2		100%	-		
4	AA-	AA-	Aa3		100%	-		
5	A+	A+	A1		100%	-	Inches dieta Feter.	
6	Α	Α	A2	Fully	100%	-	Immediate Entry	
7	A-	A-	A3	Participating	100%	-		
8	BBB+	BBB+	Baa1		100%	-		
9	BBB	BBB	Baa2		100%	-		
10	BBB-	BBB-	Baa3		100%	-		
11	BB+	BB+	Ba1		100%	-	6 1 6 1::	
12	ВВ	BB	Ba2		100%	-	Subject to Credit	
13	BB-	BB-	Ba3		90%	10%	Committee	
14	B+	B+	B1	Partial	75%	25%	Approval	
15	В	В	B2	Participating	50%	50%	Not Admitted on	
16	B-	B-	В3		25%	75%	midyear basis	

### Credit Underwriting and Monitoring

#### Credit underwriting

- Audited Financial Statements
- Formal or equivalent implied credit ratings
- Discretionary

#### Credit monitoring

- Credit committee meets once per month (twice per month during pandemic)
- Credit-relevant media coverage (Moody's, S&P, Fitch, Reorg, and Credit Risk Monitor)
- Quarterly unaudited financials required for private non-investment grade members
- Trade payment data
- Watchlist and internal scorecard
- Management discussions

## Credit Underwriting Update

SISF will incorporate an additional Moody's RiskCalc model into underwriting for 2022/23

- The Security fund historically has relied on Moody's RiskCalc 4.0 credit modeling to underwrite all privately-held members without formal ratings for participation in the ASP
- Moody's has a different model, RiskCalc 3.1 North America Large Firm, that is designed specifically for corporates with assets above \$100mm
- While there is overlap, in broad terms RiskCalc 4.0 focuses more on activity, leverage, and liquidity,
   while RiskCalc 3.1 Large Firm focuses more on debt coverage, leverage, and growth
- Based in part upon the recommendation of Moody's, starting with the upcoming ASP Plan Year commencing July 1, 2022, the Security Fund will apply RiskCalc 3.1 Large Firm model to determine ASP participation of corporate members with total assets greater than \$100m.

By using both models, the Security Fund will have a more tailored approach to underwriting and ability to properly assess the risk of large private corporate members within the portfolio.

#### ASP - Overview

- Successful implementation of 2021/22 Alternative Security Program
  - 9<sup>th</sup> year post SB863
  - ASP liabilities decreased slightly (-0.6%)
- Financial strength of Fund continues to improve
  - net \$704 mill
  - gross \$783 mill
- Overall portfolio credit rating stable Baa3
- Assessment decreased 16.7% (\$22.5mm vs. \$27.0mm) from the prior year
  - \$10mm in Premium credit was returned to eligible members
  - Actual assessment of \$12.5mm (net of Premium Credit)

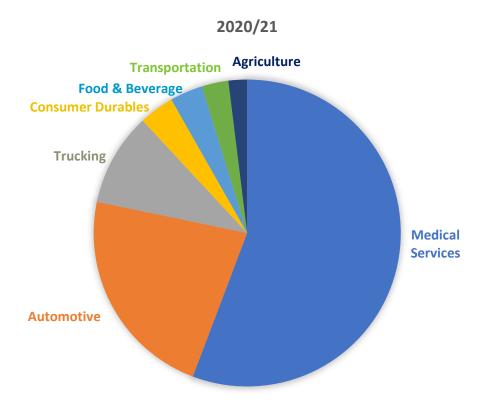
# ASP – Participation Summary

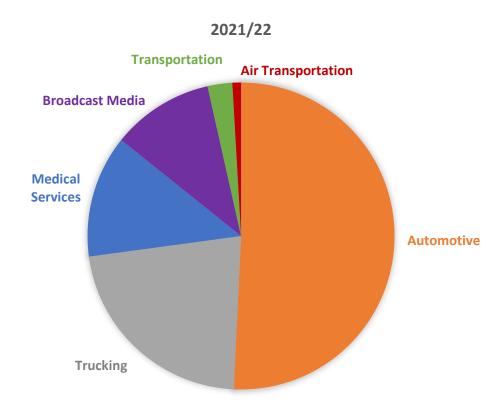
ASP liabilities have decreased consistently since the passage of SB863...

	2021/2	21/22 2020/21		1	Δ	
	\$ (mm)	#	\$ (mm)	#	\$ (mm)	%
Fully	5,504	290	5,532	284	(28)	-0.5%
Partial	1,233	44	955	53	279	29.2%
Composite Deposit	6,737	334	6,487	337	250	3.9%
Partial	330	44	520	53	(190)	-36.6%
Excluded	819	193	925	194	(106)	-11.4%
3701 Security	1,149		1,446		(296)	-20.5%
Total ASP	7,886	527	7,932	531	(46)	-0.6%

### ASP – Industries that experienced large increases

Second year of the pandemic shows the top three industries that experienced large increases remaining the same, but their ranking order changed

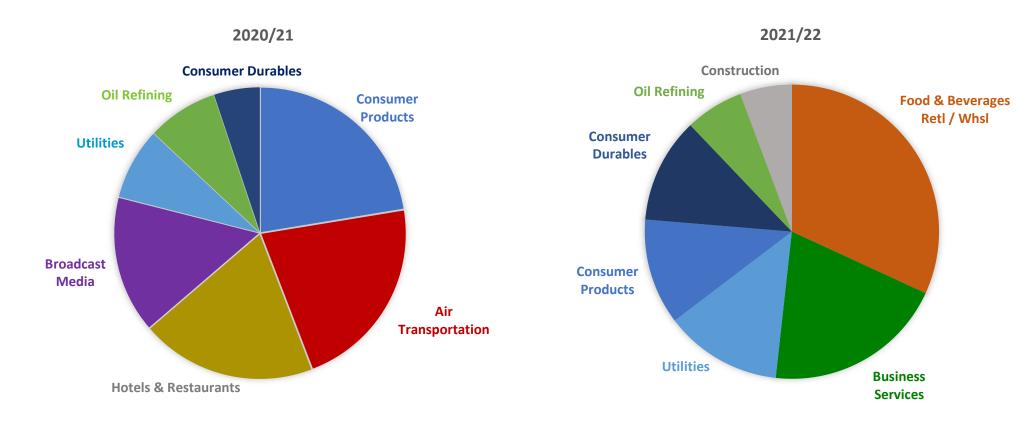




Source: Actuarial reports data as of 12-30-2021

### ASP – Industries that experienced large decreases

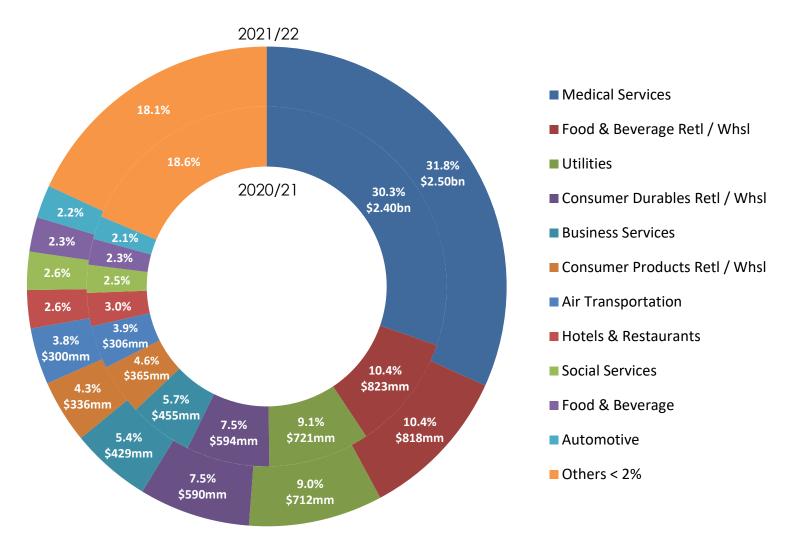
The reduction in payroll in 2020 had an immediate impact on EFL, while 2021 saw further decreases due to the continued effect of the pandemic on select industries



Source: Actuarial reports data as of 12-30-2021

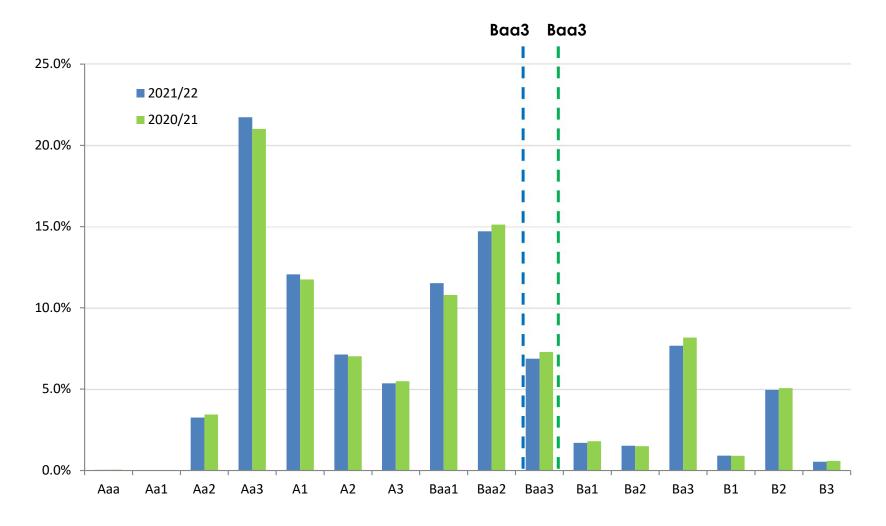
# Total ASP – Industry Distribution

Total liabilities have decreased year-over-year, but industry exposure is relatively unchanged across all groups



# ASP – Rating Distribution

The overall portfolio credit rating remained stable at Baa3 as the pandemic continues in its second year



Source: Moody's, S&P, Fitch Ratings, Moody's RiskCalc and CreditEdge

#### ASP – Assessment Components

The total assessment comprised of two elements

**ELP** (Excess Liability Protection) fee

 covers risk transfer expenses and partial admin costs

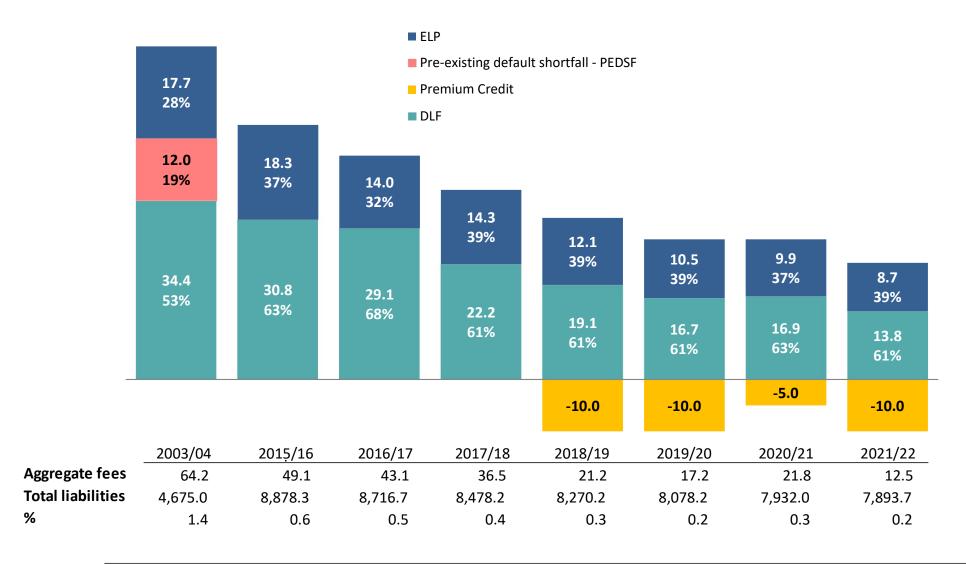
**DLF** (Default Loss Fund) fee

 builds capital, covers partial admin costs, and pays current claims



#### ASP – Total Assessment

The total assessment has decreased gradually since the inception of the ASP in 2003/04

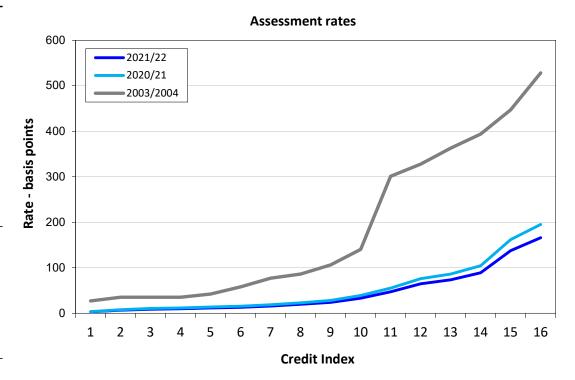


The "Fair Share" Credit has been issued the last four years and acts as a Premium Credit to eligible members who contributed to the initial development of the Default loss Fund ("DLF") covering the first ten years of the ASP.

#### ASP – Assessment Rates

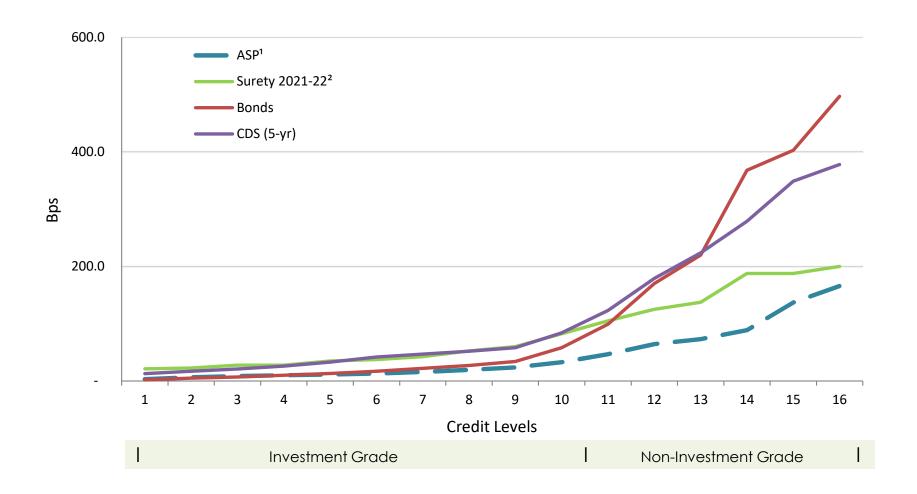
Considering the capital needs of the Fund and the current credit environment, assessment rates decreased across all levels

Index	Rating	2021/22	2020/21	% Δ
1	Aaa / AAA+	3	4	-15%
2	Aal/AA+	6	8	-15%
3	Aa2/AA	9	10	-15%
4	Aa3 / AA-	10	12	-15%
5	A1 / A+	12	14	-15%
6	A2 / A	13	15	-15%
7	A3 / A-	16	19	-15%
8	Baa1 / BBB+	19	23	-15%
9	Baa2/BBB	24	28	-15%
10	Baa3 / BBB-	33	39	-15%
11	Ba1 / BB+	47	55	-15%
12	Ba2/BB	65	76	-15%
13	Ba3 / BB-	73	86	-15%
14	B1 / B+	89	104	-15%
15	B2 / B	137	161	-15%
16	B3 / B-	166	195	-15%



#### ASP – Current rates vs. market

ASP rates are generally below that of credit pricing sources such as bonds, CDS, and Surety rates



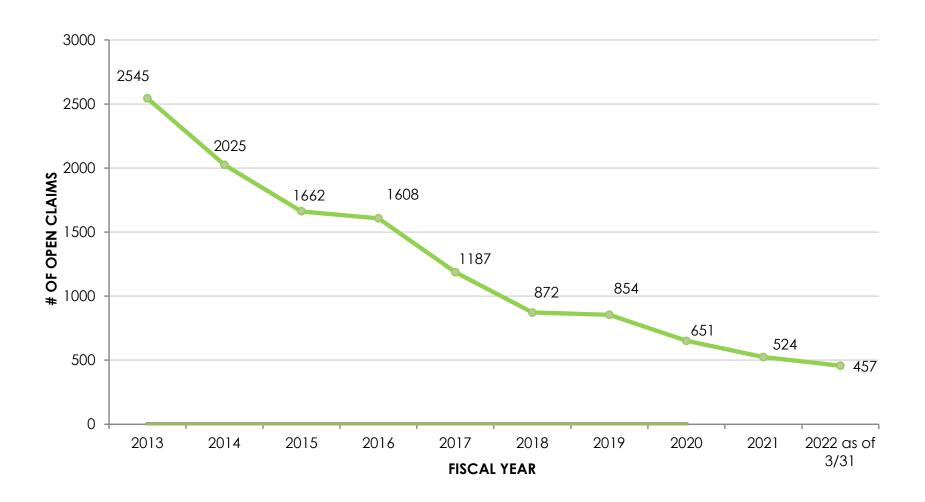
<sup>&</sup>lt;sup>1</sup> SISF Assessment rates 2021/22

<sup>&</sup>lt;sup>2</sup> Marsh Surety estimates Moody's Market Implied Bond Spreads and CDS 5/19/2021

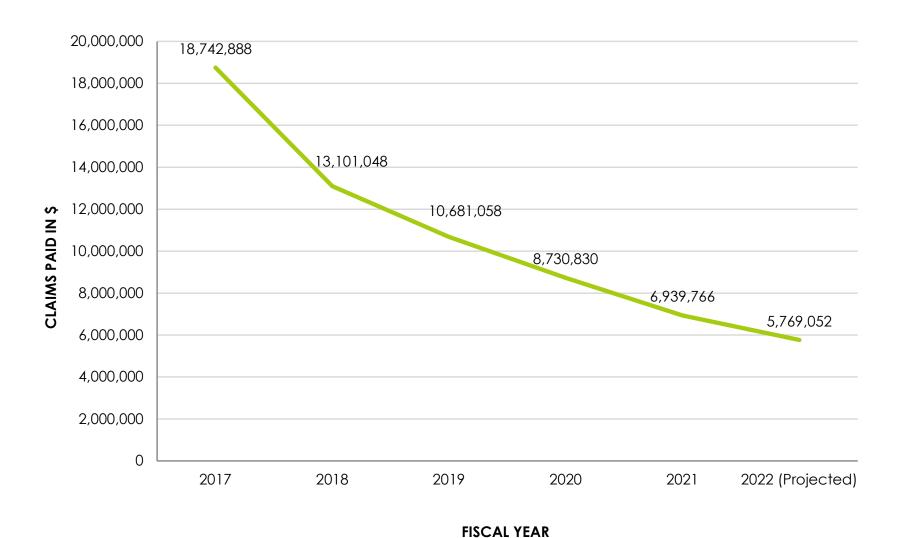
# Jill Dulich Claims and Operations Manager



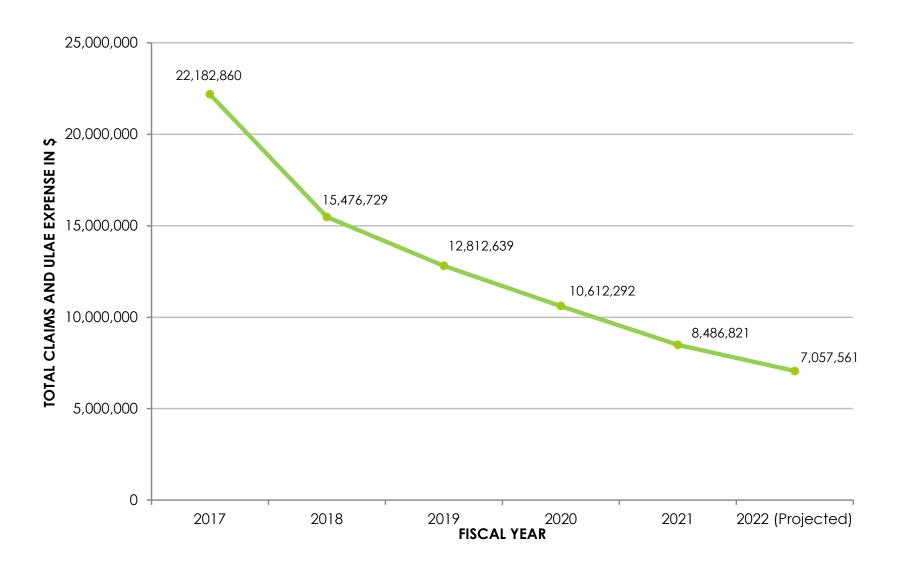
# Open Claims Count



#### Claims Paid



# Total Claims and ULAE Expenses



#### Gross Estimated Future Liabilities for Claims and ULAE

