

C A L I F O R N I A SELF-INSURERS' SECURITY FUND

# 2025 Member Informational Meeting

May 20<sup>th</sup>, 2025

William Lyons, Chairman Daniel Sovocool, Outside General Counsel Grant Heinitz, Director, Member Credit Risk Jill Dulich, Director, Claims and Operations

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#### Mission Statement:

"To provide continuity of workers' compensation benefits to injured workers of insolvent, private self-insured companies at the lowest overall long-term cost, equitably distributed to the self-insurance community."

#### Board and Committees



### Estates and Workers' Compensation Claims

		FY2025	FY2024	Δ
Estates Total		92	91	1
	Active	42	42	0
<b>Claims</b> (as of 3/31/25 and	<b>Open</b> 6/30/24)	1,168	984	184
Claim Liability				
	Paid (gross)	\$18,358,050	\$5,755,044	\$12,603,006
	Open Case Reserves (EFL) (net) IBNR (net) + ULAE	\$40,611,098 \$54,620,195 <b>\$95,231,293</b>	\$29,639,579 \$41,612,418 <b>\$71,524,971</b>	\$10,698,545 \$13,007,777 <b>\$23,706,322</b>
		<b>373,231,273</b>	ې/۱,324,7/۱	ŞZ3,700,3ZZ
SISF total net asset (as of 6/30)	S	\$768,489,468 <sup>1</sup>	\$761,322,618 <sup>2</sup>	\$7,166,850
Projected annual	claims costs - claims (net of excess)	\$12,825,159	\$2,197,581 <sup>2</sup>	\$10,627,578
	- claims admin	\$3,100,338	\$1,045,703 <sup>2</sup>	\$2,054,635
	- Total	\$15,925,497	\$3,243,284	\$12,682,213

#### Members by Status



6 revoked members had tail liabilities zeroed out

Last eight fiscal years and estimated 2025/26 ASP Plan

#### Active Member Exposure



Last eight fiscal years and estimated 2025/26 ASP Plan

### Active Member Exposure (cont'd)

Main driver(s) of liability increase

- Payroll increase post-pandemic
- Inflation
- Excess insurance (employers increasing retention)
- Adverse loss development



64 members have experienced an actuarial-determined increase of 10%+ YoY.

### Revoked Member Exposure



Last eight fiscal years and estimated 2025/26 ASP Plan

### Self-Insured Groups (SIGs)

SISF currently has 26 self-insured groups (SIGs) that are excluded from the Alternative Security Program (ASP), and post combined collateral of \$395 million with OSIP.

- 23 Active / 3 Revoked
- \$7.7 billion total self-insured payroll
- 224,991 CA workers covered by group self-insurance
- 1,863 CA group members are active self-insurers
- \$214 million estimated claims reserves (EFL)
- 5,226 open workers' compensation cases

26 Self-Insured Groups	ASP		
1,863 individual self-insurers \$395 million	VS	321 individual self-insurers \$7.4 billion	

#### Gross and Net Assets (ASP inception)



### Total Spending and Investment Returns



Last six fiscal years

#### Investments

#### **Reserve Portfolio**

The Reserve Portfolio has a customized approach to optimize return given the duration of the aggregate liabilities which may be dynamic. Determining the reserve designated assets is a function of cash flow needs, economic capital study, assessment strategy, and funds reserved to cover unforeseen needs that may arise. This is determined on a semiannual basis.

#### **Surplus Portfolio**

The Surplus Portfolio represents the assets that are not designated reserve assets. The objective is to generate returns with a focus on growth of capital and maintaining purchasing power.

#### Investments - Strategic Long-Term Asset Allocations

#### Reserve Portfolio

Asset Class	Strategic Target	Upper Limit	Benchmark
Fixed Income	100%	100%	Custom Liability based Benchmark
Total	100%		

#### Surplus Portfolio

Asset Class	Lower Limit	Strategic Target	Upper Limit	Benchmark
Public Equity	30%	40%	60%	MSCI ACWI Index
Fixed Income	15%	20%	25%	Citi World Government Bond Index
Hedge Funds	15%	20%	25%	HRFI FOF Composite Index
Private Equity	0%	10%	15%	Representative Private Equity Index
Real Assets	0%	10%	15%	Representative Real Assets Index
Total		100%		

### **Portfolio Overview**

### Period Ending: March 31, 2025

Total Value: \$841.93 MM

#### Two portfolios

- Reserve Portfolio \$83.49 MM
- Surplus Portfolio \$758.44 MM

#### **Board Oversight**

# Graystone Consulting Managed with Quasi Discretion



	1 Year	3 Year	5 Year	7 Year	10 Year
<b>Reserve Portfolio</b>	5.19	2.74	1.38	1.72	1.45
Surplus Portfolio	4.61	3.99	10.33	7.00	6.76

#### **SISF Surplus Portfolio**

#### Period Ending: March 31, 2025

#### **Surplus Portfolio**

- \$758.44 Million
  - Board Directed
    - Manager Selection
  - Graystone Consulting Oversight
    - Manager Recommendation, Asset Allocation within Investment Policy Guidelines
  - 6 asset classes, endowment style portfolio
  - Designed to achieve a real rate of return above 4%



	1 Year	3 Year	5 Year	7 Year	10 Year
Annualized TWR	4.61	3.99	10.33	7.00	6.76
Risk BM	5.68	3.99	9.58	6.07	6.30

#### **SISF Reserve Portfolio**

#### Period Ending: March 31, 2025

#### **Reserve Portfolio**

- \$83.49 Million
  - Board Directed
    - Manager Selection
  - Graystone Consulting Oversight
    - Manager Recommendation, Asset Allocation within
      Investment Policy Guidelines
  - Portfolio Consists of Low & Intermediate Duration Fixed Income and Cash
  - \$91,000,000 Target
  - Designed to generate long-term total return consistent with meeting liquidity requirements

	1 Year	3 Year	5 Year	7 Year	10 Year
Annualized TWR	5.19	2.74	1.38	1.72	1.45
Risk BM	5.47	2.91	1.45	2.23	1.78



# SISF Performance Highlights

Positive results in calendar year 2024. The total portfolio gained 7.87%, driven primary by gains in public equities and hedge funds.

In the first quarter of 2025, the total portfolio gained 0.28%.

For the trailing one-year period ending 3/31/25, the SISF portfolio generated a positive return of 4.67%.

The SISF Reserve portfolio gained 5.19% over the one-year period, compared to a benchmark of 5.47%.

The SISF Surplus portfolio gained 4.61% over the one-year period, compared to a benchmark of 5.68%.

One Year Performance Drivers:

- □ Hedge funds +5.5%
- Private Equity +10.95%
- Private Credit +9.76%
- □ Fixed Income +4.74%
- Public Equity + 3.12%

Public Equity lagged benchmarks, but was a contributor to positive results

#### Assessments (ASP inception)



## Grant Heinitz Director, Member Credit Risk



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#### **Economics and Credit**

Credit spreads have tightened to their pre-Liberation Day levels on resilient economic data and solid corporate earnings, but economic growth remains uncertain due to trade policy.





### Economics and Credit (cont'd)

2024 Chapter 11 and 7 bankruptcy activity increased at 20% and 23% respectively from multiyear lows in 2021 and 2022.



YTD March 2025 filings are tracking at 27% vs. full-year 2024 filings with nine months of data remaining.

### Default History

SISF has experienced very little defaults considering the profile of the portfolio and recent economic shocks.



#### SISF Resolutions

The below summarizes recent resolutions that have been approved by the Board of SISF.

#### Resolution No. 24-01 (Good Standing Policy)

Members that are considered in "good standing" may receive Fair Share Credit ("Premium Credit") if the member meets the following requirements: (i) annual assessment has been paid, (ii) has posted the full amount of collateral (if any) demanded by OSIP, within the time limits imposed by OSIP, and (iii) has provided OSIP its annual actuarial report (if required) within the time limitations set forth in applicable regulations.

#### Resolution No. 25-01 (Discretionary adjustments to member participation)

This resolution memorializes the policy of SISF regarding adjustments to member participation levels in the Alternative Security Program (ASP) during the ASP Plan Year.

Fund policies may be found under the Knowledge Center tab on our website at

www.securityfund.org.

### ASP – Overview

- Successful implementation of 2024/25 Alternative Security Program
  - 12<sup>th</sup> year post SB 863
  - ASP liabilities increased slightly (3.9%)
- Portfolio remains stable
  - 499 members 249 active, 250 revoked certificates
  - \$8.29bn exposure spread across 50+ industries
    - Publicly-traded cos: 207
    - Privately-held cos: 292
  - Portfolio credit rating at Baa1 (investment grade)
- Assessment decreased 16.6% (\$13.6mm vs. \$16.3mm) from the prior year
  - \$12mm in Premium credit was returned to eligible members
  - Actual assessment of \$1.6mm (net of Premium Credit)

### ASP – Participation Summary

ASP liabilities increased slightly by 3.9% (\$8.29bn vs. \$7.99bn).



#### ASP – Industries that Experienced Large Increases

Consumption for goods and services continued unabated in 2024, industries took note, increasing payrolls to provide product and services on heightened consumer demand.



In the beginning of the pandemic (2020), liabilities and payroll decreased considerably for the following industries: Air Transportation, Hotels & Restaurants, Food & Beverage, and Consumer Products / Durables (Retail).

Source: Actuarial data 12-30-2023 for 2024-25 ASP plan year

### ASP – Industry Rating Distribution

The WARF (Weighted Average Rating Factor) in the table below is a measure of the average rating of each industry within the ASP portfolio.

s	1-Yr Industry-Wide Default Rate Forecast <sup>1</sup>
Medical Services	2.30%
Food & Beverage Retl/Whsl	1.50%
Utilities <b>example and an </b>	0.01%
Consumer Durables Retl/Whsl	3.40%
Business Services	3.28%
Air Transportation	0.54%
Automotive	1.36%
Consumer Products Retl/Whsl	1.50%
Social Services	4.37%
Hotels & Restaurants	2.44%
Broadcast Media	5.92%
Agriculture	1.50%
Food & Beverage	1.50%
Educational Services	0.03%
Trucking	1.37%
Construction	0.96%
_ Other < 1.0% of Deposits	0.00% to 3.51%
= 0 2 4 6 8 10 12 14 16	<u>_</u>

Industry WARF (aka Credit Level per Industry Group)

Source: Moody's Analytics Industry Groups, Moody's, S&P, Fitch Ratings, Moody's RiskCalc and CreditEdge 'Moody's 1-yr Industry Default Rate Forecast as of May 2025

### ASP – Portfolio Rating Distribution

The overall portfolio credit rating remains at Baa1.



### ASP – Portfolio Rating History

The overall portfolio credit rating has remained relatively stable considering the number of economic events.



Source: Moody's, S&P, Fitch Ratings, Moody's RiskCalc and CreditEdge

### ASP – Assessment Components

The total assessment comprised of two elements.



### ASP – Total Assessment

Net fees Liabilities The total assessment has decreased gradually since the inception of the ASP in 2003/04.



The "Fair Share" Credit has been issued the last seven years and acts as a Premium Credit to eligible members who contributed to the initial development of the Default Loss Fund ("DLF") covering the first ten years of the ASP.

### ASP Risk Transfer – Credit Insurance Overview

The below summarizes the current 3-year credit insurance program.

#### **Summary Terms and Conditions**



#### ASP – Assessment Rates

Considering the capital needs of the Fund and the current credit environment, assessment rates decreased across most levels.

Index	Rating	2024/25	2023/24	%Δ	
1	Aaa / AAA+	2	3	-31%	Assessment rates
2	Aal / AA+	4	4	0%	600
3	Aa2 / AA	5	5	2%	
4	Aa3 / AA-	6	6	4%	500 - 2023/24 - 2003/2004
5	A1 / A+	8	8	0%	
6	A2 / A	10	10	-6%	400
7	A3 / A-	12	13	-9%	sis
8	Baa1 / BBB+	14	16	-12%	g 300 -
9	Baa2 / BBB	18	20	-14%	Rate
10	Baa3 / BBB-	24	29	-17%	<u>c</u> 200 -
11	Ba1 / BB+	34	41	-17%	
12	Ba2 / BB	49	60	-18%	100
13	Ba3 / BB-	60	70	-15%	
14	B1 / B+	82	96	-15%	0
15	B2 / B	108	127	-15%	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16
16	B3 / B-	135	165	-18%	Credit Index

#### ASP – Current rates vs. market

ASP rates are generally below that of credit pricing sources such as bonds, CDS, and surety rates.



ASP vs. Surety Rates

<sup>1</sup> SISF Assessment rates 2024/25

<sup>2</sup> Marsh Surety estimates

Moody's Market Implied Bond Spreads and CDS 5/15/2024

# Jill Dulich Director, Claims and Operations



#### **Open Claims Count**



#### Gross Claims Paid



FISCAL YEAR

#### Gross Total Claims and ULAE Expenses



Last six fiscal years

#### Gross Estimated Future Liabilities for Claims and ULAE





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